# MediStep<sup>TM</sup>

By HSR Innovations, LLC

Full control of your Foot Health with MediStep™
SEE | MEASURE | SHARE



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### **About HSR Innovations, LLC**

### Medical Self-Help MediStep™

A self foot ulcer examination system that comes with an integrated smart phone holder, remote, and mirror. See, measure, and share pics with physician for further assessment

**Patent Pending** 

### Personal Care

### **QikPediStep**<sup>TM</sup>

A self Pedicure system that turns your at-home Pedi-time to a pro-salon experience. Reduce the bending for ease of pedicure.

**Patent Pending** 

We make individuals and patients self-reliant and offer a **Total Footcare solution**. We love to innovate, create, and solve everyday personal care and medical self-help problems. HSR Innovations started with a very simple idea – reduce awkward bending and be able to reach toes and foot easily for footcare.



## Much more needs to be done to reduce the Diabetic foot ulcers and its debilitating impacts

#### 34 million American have Diabetes

- \$327B is spent on Diabetes treatment<sup>1</sup>
- \$109B is spent on lower extremity complications<sup>2</sup>

1 The Cost of Diabetes | ADA 
2 Diabetic Foot Ulcers and Their Recurrence

### 1 million ulcers are diagnosed annually<sup>3</sup>

 60% of the DFU become infected and 20% of infected DFU lead to amputation<sup>4</sup>

<sup>3</sup>Diabetic Foot Ulcers and Their Recurrence

<sup>4</sup>Burden of Diabetic Foot Ulcers for Medicare and Private Insurers

#### Diabetes is the leading cause of limb loss.<sup>5</sup>

- Within 2-3 years, **55%** will require an amputation
- Within 5 years of an amputation, 55% will die

5Diabetes | Healogics

#### Be aware. Intervene early. Seek specialized care.<sup>5</sup>

- 85% of diabetes-related amputations are preceded by a foot ulcer
- Over 2 million people in the U.S. have diabetic foot ulcers

5Diabetes | Healogics



### Existing solutions still in infancy for preemptive and home monitoring of Diabetic Foot Ulcers



### Hard to Detect

A diabetes ulcer occurs under the foot and is hard to easily see or self monitor regularly.



#### **Restricted View**

Existing solutions, such as diabetic mirror do help, but require awkward bending and restricted view





### **Wound Apps**

Represent a paradigm shift in enabling clinicians in providing preemptive care, but the self monitoring of wounds is still difficult



### **Costly Solutions**

Smart Mat for thermal monitoring is a great solution but may come with high costs. Visual inspection still required





## MediStep<sup>TM</sup> can seamlessly integrate into patient workflow to help improve visibility and timely detection for treatment of wounds

#### **SEE | MEASURE | SHARE**

MediStep™ is a first pre-market "Foot Selfie"¹ system



- **Convenient and Effective:** Rest foot on the MediStep and easily take pictures of the foot using Remote enabled Camera or Wound App
- Foot Selfie<sup>1</sup>: Offers last mile solution for Step 2 of Patient workflow to help take a selfie of the foot
- MediStep App: MediStep<sup>TM</sup> wound care app (in development) for scanning, measuring, and secure sharing
- Integrated Mirror: MediStep also has a large integrated mirror for convenient self examination of foot

#### Patient Application Flow



Remove the bandage when it's full or as per the prescribed time.



Take a picture & video of the wound before & after cleaning it.



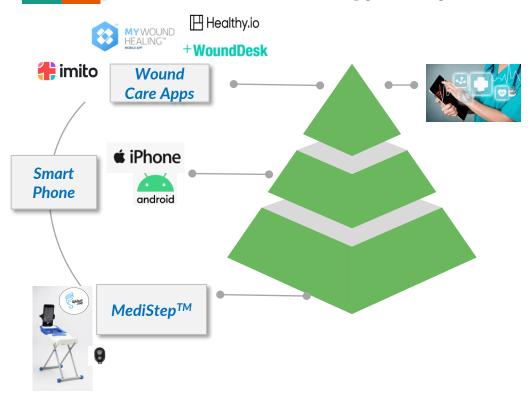
The clinician suggests further treatment as per the healing progress.



The patient can dress the wound again.



## MediStep™ is a simple yet effective device that can be an integral part of patient care technology ecosystem



### Affordable Technology

- First pre-market foot selfie system
- Cost-effective solution with a large global market
- Complementary to sensor solutions for visual inspection
- Supports Thermal phone Technology

#### **Reduces Bending for Foot Care**

- Aids wearing diabetes shoes and socks by reducing bending
- Easier cleaning and nursing of the wounds
- Manage overall nail and foot hygiene

## MediStep™ is a self-help tool with tremendous benefit for improved patient outcomes

"MediStep™ is a self-help tool with zero medical risk to use and tremendous upside benefit to introduce into market for improved patient outcomes"



### MediStep<sup>™</sup> is Easy to Use – Start App, Secure Phone, Click Selfie

### Foot Examination w/ Mirror







## Foot Examination and click foot selfie w/Mobile Phone



- Screw the mobile holder to the tray and attach the phone (One Time)
- Connect to Remote Bluetooth (One Time)









4 Click the selfie with remote; mail it to the physician

Remote will NOT be required for self scanning apps



## Foot Selfie system<sup>1</sup> in clinical studies permits inexpensive home foot screening and monitoring of DFUs



Foot Selfie System<sup>1</sup> study excerpts published in "Journal of Diabetes Science & Technology"

The percentage of participants who preferred the Foot Selfie system over their previous method of foot screening

80% <sub>in 1 week</sub>
90% <sub>at 6 months</sub>

Similarly, the percentage who preferred the Foot Selfie system to having somebody else (family member, friend, home nurse) check their feet

93% <sub>in 1 week</sub>
90% <sub>at 6 months</sub>



## MediStep<sup>TM</sup> trials still in progress at Los Angeles Podiatry facilities, but expect similar clinical experience as Foot Selfie system<sup>1</sup>



### MediStep<sup>™</sup>

- MediStep<sup>™</sup> trails still underway
- Testing in a 2 Podiatric facilities in Los Angeles\* 8
  patients enrolled in the study

Dr. Pedram Aslmand Program Director, Podiatry

Long Beach Medical Center



Dr. Sneh Mehtani

OC Foot & Ankle Associates



### **Testing Dimensions**

**Ease of MediStep Setup** 

Foot Size accommodation

Foot visibility

Ease of Wound App\*
use

\*"Imitomeasure"

Ease of Daily Use

Time Taken to SEE, MEASURE, SHARE

Aid for overall foot care\*

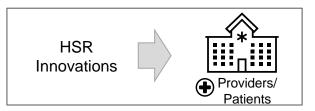
\*Wearing Diabetes Shoes and Socks



### MediStep<sup>TM</sup> Distribution Channels and Pricing Model

#### **Distribution Channel**

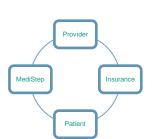




Medical Supplies Distributor



### **Pricing and Ordering**



Samples can be ordered directly from HSR Innovations at a discounted prices

Provider model and Medicare/Insurance coverage is still being finalized

Working with Medical distributors to introduce into market

Order Samples from:

https://medistep-hsr.com

## Thank you



### $MediStep^{TM}$ - Total Foot Care Solution

		Selfie MediStep™
5	Footrest	
Th	Tray	
9	LED Light	•
	Battery Pack	
1	Storage w/Mirror	
	Cell Phone Holder	
9	Remote Control	•